

Location	Intramuros, Manila
Position	VICE PRESIDENT FOR SALES & MARKETING
Duties and Responsibilities	<ol style="list-style-type: none"> 1. Oversees marketing strategies and efforts in order to strengthen the company's market position and achieve desired business goals. 2. Oversees all sales and marketing efforts, ensuring alignment with corporate objectives while maintaining strong relationships with customers, partners, and stakeholders in the oil milling and manufacturing industry. 3. Responsible for developing and executing strategies to drive revenue growth, market expansion, and brand recognition for the company. 4. Build and nurture strong relationships with key clients and stakeholders to maintain loyalty and increase repeat business. 5. Identify new market opportunities and establish long-term business growth plans in domestic and international markets. 6. Analyze market trends, competitor activities, and customer needs to adjust strategies and maintain a competitive edge. 7. Oversee branding, advertising, and promotional activities to ensure a consistent and compelling brand message.
Education	Graduate in Business Administration, Marketing, or a related field
Skills Required	Minimum of 10 years in sales and marketing roles. Strong leadership and team management abilities. Exceptional strategic planning and analytical skills. Proven track record in achieving revenue targets and driving market growth. Excellent communication and negotiation skills.
Job Type	Permanent, Regular
Job Level	Executive Level
Rate	Php 148,171.00
Benefits and Allowances	<ul style="list-style-type: none"> - 13th month and 14th month - De minimis Benefit - Representation Allowance or Transportation Allowance - Personnel Economic Relief Allowance - Paid Leaves - Other benefits as provided by law